# The book of Audience Signals



# Demographics



Age



Life Stage



Gender



**Education Level** 



**Device Preference** 



Language



**Work Status** 



**Family Status** 



**Credit Score** 



Nationality



Socio-Economic Group



Media Consumption



**Marital Status** 

#### **CRM**



Previous Customers



What They've Purchased



Date of Purchase



Purchase Frequency



Customer Address / Location



Mailing List Subscribers



Haven't Purchased in the Last Year



High Customer Value



Loyalty Card Holders



Online Sales



**Phone Sales** 



Store Sales

# Previous Campaign Activity



Users Who Have Clicked



Engaged



Viewed



Converted



Shared



Landed



Not Converted



Searched For



Purchased

#### Website



All Site Visitors



Visitors That Bounced



Non-Bouncers



Abandoned Cart



Non-Converters



Visit Duration



Past Purchasers / Converters



Performed Search but Didn't Convert



Users by Source



Video Watchers



Geo Specific



Hours or Days Visited



Recency



Frequency



Cross-Device Visitors



Time on Site



Visit Frequency



Page Visit Category



App Install



App Engagement

## Google [Passion Points]



Green Living Enthusiast



**Foodies** 



Fast Food Cravers



Cooking Enthusiast



30 min Chefs



Aspiring Chefs



Shutterbugs



Savvy Parents



Pet Lovers



Dog Lovers



Cat Lovers



Do-it-yourselfers



Auto Enthusiast



Motorcycle Enthusiast



Performance & Luxury Vehicle



Fashion Forward



Beauty Mavens



Home Decor Enthusiasts



**Technophiles** 



Nightlife Enthusiast

## Google [Passion Points]



Political Junkies



Avid Investors



Bargain Hunters



Luxury Shoppers



Value Shoppers



Shopaholics

# Google [Travel]



Travel Buffs



Luxury Travelers



Family Vacationers



Beach Bound Travelers



Snowbound Travelers

# Google [Entertainment]



Movie Lovers



Action & Adventure Movie Fans



Family Movie Fans



Comedy Movie Fans



Horror Movie Fans



Romance & Drama Movie Fans



Sci-fi & Fantasy Movie Fans



Avid Readers



Worlds



**Business** 



Sports News



Local News



Entertainment & Celeb News



Women's Interest



Men's Interest



Art & Theater Aficionados



Gamers



Hardcore Gamers



Casual & Social Gamers



TV Lovers

# Google [Entertainment]



TV Drama Fans



Family Television Fans



TV Comedy Fans



Live Game, Reality & Talk Show Fans



Sci-fi & Fantasy TV Fans



Music Lovers



Blues Fans



Classical Music Enthusiasts



Country Music Fans



Electronica & Dance Music Fans



Folk & Traditional Music Fans



Indie & Alternative Rock Fans



Jazz Enthusiasts



Metalheads



Pop Music Fans



Rap & Hip Hop Fans



Spanish Language Music Fans

# Google [Lifestyle]



Thrill Seekers



Health & Fitness Buffs



Outdoor Enthusiasts



Sports Fans



American Football Fans



Basketball Fans



Soccer Enthusiasts



Baseball Fans



Hockey Fans



Golf Enthusiasts



Tennis Enthusiasts



Racquetball Enthusiasts



Winter Sports Enthusiasts



Water Sports Enthusiasts



Swimming Enthusiasts



Boating & Sailing Enthusiasts



Running Enthusiasts



Cycling Enthusiasts



Skiing Enthusiasts

#### Social



Liked Something



Shared Something



Commented on Something



Re-tweet

# Social [YouTube]



Channel Subscribers



Watched Video



Watched More Than 1 Video



Frequent Channel Visitors

### API / Other



**Weather Syncing** 



**Sports Syncing** 



**Traffic Updates** 



TV Ad Syncing



Radio Ad Syncing



**Events & Concerts** 



**Device Type** 



**Keyword Content**