

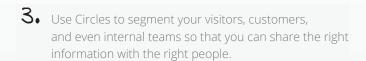
## Create a compelling Google+ page:

**1.** Before you start sharing with your customers, select a great profile photo-this is the number one way people will recognize you on Google+. In addition, make sure to add several photos, complete the 'About' section and add links to other destinations where you can be found across the web.





Decide on a tone for your page, and stay consistent in your messaging so that your posts feel personal and authentic. It's also good to let people know who's contributing to your Google+ page by linking their personal Google+ profiles in the "About" section.







## Engage your customers, fans and followers:

- 4. Create a posting schedule, and post at least once a day to make sure you are sharing new and interesting content that sparks genuine conversation. Remember to +mention others on Google+ who you may add to your post so they feel the love and share your post with more people. The best times to post are from 10 am 1 pm.
- 5. Share exclusive photos and videos with your fans and followers. You can edit your photos directly in Google+ and can even share animated GIF photos—a great way to draw attention to your page!
- 6. Engage your audience by posting questions and asking for feedback. Make sure to respond actively to your followers through comments and +1'ing, and credit your most active followers by +mentioning them in a post.
- Regularly host Hangouts On Air (easy to use, multi-person video chat) to have real face-to-face conversations with your customers from all over the world. Give your followers a behind-the-scenes tour, collaborate with co-workers on a new project or simply say thank you to your supporters for all those +1's.
- **8.** Start a community where your customers and fans can connect around a shared interest. Actively participate in discussions and build stronger relationships with your audience.



## Promote your Google+ page:

- **9.** Spread the word about your Google+ page by sharing your page with people from your personal Google+ profile, your email contacts and by posting a link to your page on relevant blogs, websites and other social destinations. Include the Google+ badge on your site to allow people to +1 and add you to their circles directly from your website.
- 10. Create a campaign to get new followers. Include the Google+ icon in your offline media or create an AdWords campaign promoting your page. Use phrases like 'Circle,' 'Follow,' or 'Find' us on Google+" in your ad text or include a link to your page as one of your sitelinks.

