

ARCHITECTS OF A PARALLEL FRONTIER

How the ingenuity of Indian creators and evolving preferences of fans is shaping a new wave in digital video

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A CELEBRATION OF





2009

Traditional media channels including film studios and music labels are among the first to launch channels

2010 The early success of the first wave of creators

inspires others to explore and express themselves on YouTube.





2011

YouTube Partner Program launches in India

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2014

First YouTube FanFest in India



2016

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YouTube Kids app launches in India

2017

The first Paid Digital Good, Super Chat, introduced



2019

YouTube Music comes to India

2020

YouTube Shorts early beta launches in India



2021

Our fourth Paid Digital Good, Super Thanks, unveiled

2022

Early access to Multi Language Audio and Aloud, an Al-powered dubbing service, rolled out to select creators in India



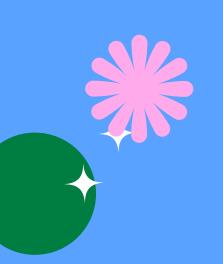


2023

The YouTube Partner Program expands, introducing new eligibility criteria for Shorts, Ad revenue sharing for Shorts and YouTube Courses launches



The blurred line between viewer and creator is defining the culture of the moment



POP CULTURE IS PERSONAL

Back when moments such as Kolaveri Di or Dhoni's iconic six captured people's hearts and minds, these 'viral' trends represented a monolithic pop culture, where everyone experienced digital culture in the same way.



Now, virality is defined by individuality and pop culture is all about personal expression.

With the explosion of video formats, easy to use tools and special effects features, we're all amateur editors and artists, generating riffs on popular videos peppered with unique perspectives and personal expressions. The result? A world where the biggest trends are defined by how fans make them their own.

40%

@YashrajMukhateOfficial

5.04M SUBSCRIBERS

of people surveyed describe themselves as video content creators.

Source: Google/Ipsos, Global (U.S., U.K., AU, FR, DE, MX, IN, ID, KOR, CAN, JP, BR, KSA, EGY), YouTube Trends

Survey, n=25,892, online adults, age 18-44, May 2023

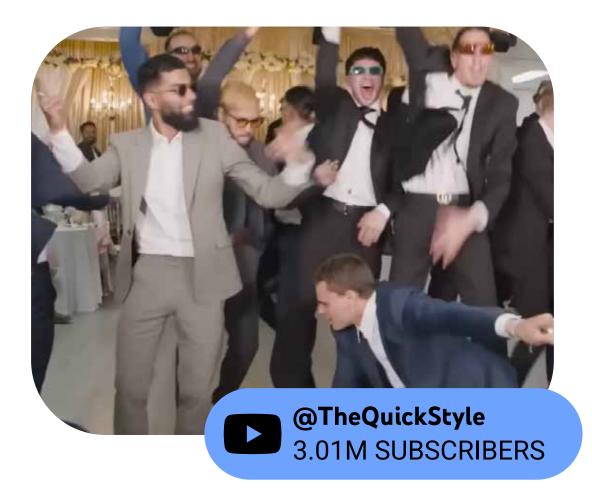
INDIAN CREATORS AND FANS ARE ACTIVELY DEFINING GLOBAL TRENDS

When YouTube first launched in India, it offered a window to the world of International pop culture. Today,



creators and artists in India have made their mark on the world stage and are shaping culture globally, creating and inspiring new trends and fresh takes on content.





of creators who earn money from YouTube agree that YouTube helps them export their content to international audiences they wouldn't otherwise have access to.

Over 150/0 of watch time on content produced by



from outside of India

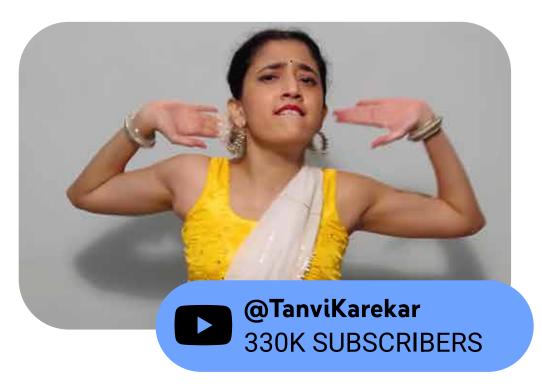
channels in India comes

DEEPLY PERSONAL DIGITAL COMMUNITIES LEND A HYPER-LOCAL TOUCH TO POP CULTURE

With content on a wide array of topics, YouTube truly celebrates the 'You'! If you have a question, you will find not only an answer for it on YouTube but also a community.

From agriculture to zumba, communities of all kinds are thriving, characterized by a group of people who share a common personal identity or interest and actively participate around that in a digital environment.

of users agree that they can easily find content on YouTube in their preferred language.





From India's K-pop army to fans of comics and superhero flicks, a multiverse of content inspired by local culture and created in local languages is helping global trends find

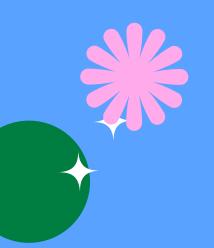
Source: Oxford Economics Impact Report 2022.

deeper resonance than ever before.









A WIDE RANGE OF TOOLS FOR CREATIVE EXPRESSION IS REDUCING FRICTION FOR CREATORS

The array of available video tools has exploded, enabling users to easily clip or remix video and audio, add filters and effects, or even turn into virtual avatars. In a world where creating is so easy and fun that it can be a form of entertainment itself, the breakthrough potential for an idea is increasingly tied to how effective it is at unlocking opportunities for viewers to add their own spin.



of Gen Z surveyed say that they used a filter, feature or effect on a video app over the past 12 months.



In 2022, more people created content on YouTube than ever before.

Source: YouTube Internal Data, Global, 2022 v each year during 2017-2021

For example, avatars, which let any viewer present themselves as a new, virtual character, allow creators to represent themselves however they want.

Source: Google/Ipsos, YouTube Trends Survey, IN,

May 2023, n=603, online Gen Z adults, age 18-24.

FRICTIONLESS CREATIVITY **ISHELPING** LINGUISTIC DIVERSITY THRIVE, AN POWERING

The simplicity of creative tools is democratizing creation and creativity is no longer the bastion of urban creators and artists. Regional creativity is as much about authentic expression as it is about creating a unique differentiator for creators, in a land as culturally diverse as India. It isn't simply about localizing language but about

localizing the culture.



of users agree that with YouTube they can hear from diverse communities and/or cultures from around the world.

With content and music spanning languages - including Bhojpuri, Haryanvi, to Kokborok, Santhali and Chokri as well as a range of dialects from Bellary, Pallakad, Kanyakumari the language of YouTube is truly

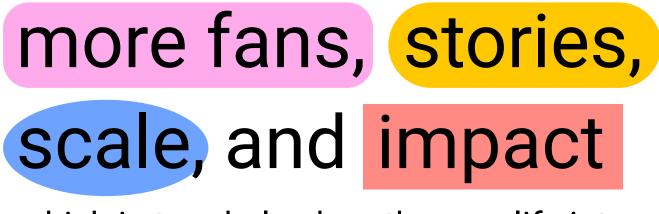




CREATIVITY RE-IMAGINED

Video was mostly defined by a single content format. Today, audiences seek out content across formats - long form, short form, live - to fit their specific mood and need. And, creators are responding by diversifying their storytelling across those formats and creative expressions

More formats mean



which in turn helps breathe new life into popular, well-established genres such as gaming, tech, comedy or cooking. There's also a revival of interest in culture, case in point: the growing community of Shayari and poetry; and even the emergence of new genres such as science and motivation or facts and general knowledge.



of Gen Z like when their favorite creators are creating in different formats (e.g. short form, long



form, podcasts, live streams).

Source: Google/Ipsos, YouTube Trends Survey, IN, May 2023, n=603, online Gen Z adults, age 18-24.



Gaming engines are being used as production environments to recreate iconic Cricket matches, and Shorts is giving established genres such as make-up a











VIDEO TRANSCENDS GEOGRAPHY, BREAKING DOWN LITERACY BARRIERS

Other creators use captions to add context, deliver inside jokes,

Features like closed captions and multi-language audio tracks allow audiences to tailor their viewing experience while letting creators add new layers to their storytelling and reach new audiences beyond cultural, geographic, or language barriers. or connect with fans from across the country - or even the world.



For viewers, multi-language audio means they can now watch videos dubbed in their primary language, introducing them to even more content that they otherwise may not have seen. 54%

of people surveyed agree that they follow a creator who creates content in a language other than their own.

Source: Google/Ipsos, Global (U.S., U.K., AU, FR, DE, MX,



IN, ID, KOR, CAN, JP, BR, KSA, EGY), YouTube Trends

Survey, n=25,892, online adults, age 18-44, May 2023

EASE OF CREATION DRIVES MORE D



formats and creation tools means that more people have the access and opportunity to express themselves and share their point of view. And, this is unlocking creativity across the length and breadth of the country. For Gen Z, it is an opportunity to share their unique perspectives on everyday life. And, for artists, it is an opportunity to break out on a scene and find their stage.

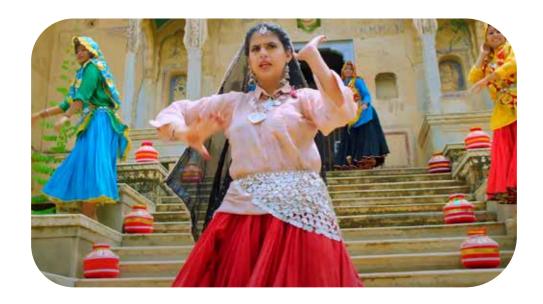
of media and music companies with a YouTube channel agree that YouTube is critical to breaking new artists and/or music.



Like the Village Cooking Channel, there are other creators from the far corners of the country who have found that a key ingredient for success is the ability to stay true to and celebrate their culture that

Hundreds of thousands

of channels made money for the first time in 2022. Source: YouTube Internal Data, 2022



The chart topper, "52 Gaj ka



ambassadors of India's hinterlands.





A PLATEORN FOR NEXT GEN 티었다있티안았티안되었다았

As early creators found their early viewers, from across the world, it heralded the start of what would become one of the most thriving parallel economies today. With access to not only a wide canvas of creative tools but also to a diverse range of monetization options, more creators are turning passions into professions.



A seasoned vlogger, Yashi Tank's foray into

A sustained career as a creator requires more intentional engagement. With today's crowded content marketplace, creators are being more strategic, agile and intentful, using the vast array of tools to deliver the content viewers want no matter their screen, tastes, or time available to watch.

of creators who earn money from YouTube agree that YouTube provides an opportunity to create content and earn money that they wouldn't get from traditional media.

entrepreneurship was built on the foundation of her successful YouTube channel.

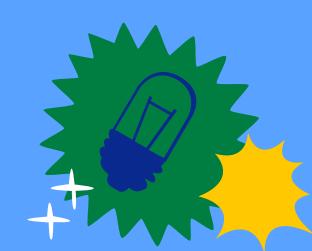


Santosh and Akash Jadhav have a dream to revolutionize traditional farming in India and are helping farmers in their community with up-to-date farming techniques through their YouTube channel.



Source: Oxford Economics Impact Report 2022





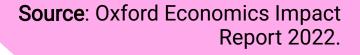
ENTERTAINMENT TO ENRICHMENT

Today, YouTube has journeyed from being the home of niche urban entertainment-led fandom to an engine where Indians are contributing and seeking information that directly improves their productivity, employability and incomes.

of users report they learn how to fix practical problems on YouTube.



Malar helps Tamilians learn the English language and enhance their communication skills.





After bringing renewed interest to electronic dance music among Indian fans, with the success of their debut album, Lost Stories wanted to do more to inspire and help emerging musicians. Thus was born Lost Stories Academy.

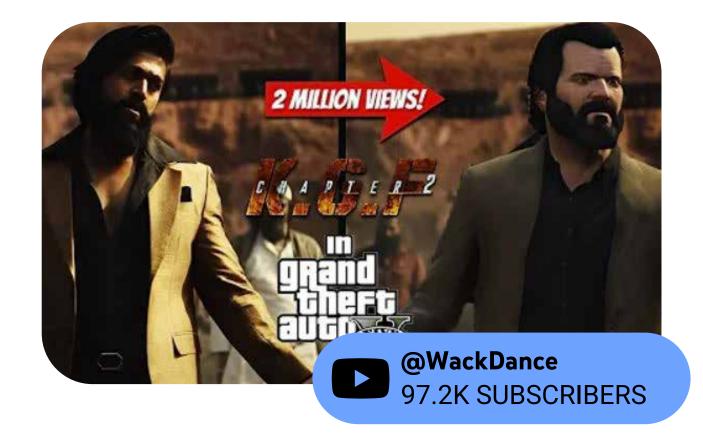


NEW LEVELS OF FANDOM HAVE EMERGED

As the digital environment evolves, fandom is becoming more stratified, with new levels of participation growing in the space between the casual fan and the super fan — thanks to both new technology and an expansion of formats.

Casual fans might have a feed that helps them passively consume more content relating to their fandom, from lore to behind-the-scenes content. A more active fan might use Shorts to create memes, or interact with a brand's campaign by remixing or riffing on its content. A level higher, some fans may create content for other fans, while professional fans use their expertise to create for a general audience.

of Gen Z surveyed say that they have watched videos made by fans of specific content, artists, or public figures over the past 12 months.





IN A DIGITAL ENVIRONMENT THAT HAS NEW DIMENSIONS, CONSUMPTION ** IS BOUNDLESS

Audience expectations are evolving, pushing the boundaries of what entertainment can be.



Viewers increasingly expect personalized experiences, and use different formats to meet different need states — viewing long-form, short-form, live, and pre-recorded content across mobile and connected TV screens.



From creating alternate universes in his music videos, teasing new launches and promoting his music through Shorts, KING has found new ways to keep his community

of people (online 18-44-year-olds) responded that they agree that they watch videos about a specific topic that they are into in multiple different formats (e.g. short form, long form, podcasts, live streams).

Source: Google/Ipsos, YouTube Trends Survey, IN, May 2023, n=1828, online adults, age 18-44.

The environment where this creativity exists has become more dynamic and personalized. Expanding content formats, the evolving ecosystem of fandoms, and even new viewing contexts — evidenced by the rise of connected TV — have led to trending phenomena that offer different entry

of fans engaged and interested.

points and levels of depth for viewers.





ENDLESS POSSIBILITIES ON THE HORIZON AS TECHNOLOGY EVOLVES

Evolution in technology is democratizing complicated forms of self-expression, introducing us to a world where unique ideas are the foundation of what breaks through online. This has already begun reshaping the intersection of self-expression and fandom, allowing viewers to expand the meaning of cultural entities that they find resonant.

69%

of people responded that they are open to watching content from virtual or animated influencers.

+

Source: Google/Ipsos, YouTube Trends Survey,

AI will continue to expand creativity. Ambitious and complex ideas can be executed with greater speed and higher production value than would have been possible previously.

IN, May 2023, n=1828, online adults, age



CONNECTED TV AND SHORTS Consumed in the living room even as creation is

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consumed in the living room even as creation is increasingly happening on our phones.

In 2022, the number of channels that uploaded to Shorts

remained our fastest growing screen in 2022 in terms of watchtime.

> Shorts on the other hand, is helping democratize creation and access for a generation of mobile-first creators and viewers who only know life with a smartphone. Young creators from small towns and with big dreams are now able to unlock opportunities to express their creativity. For many, it is as though they've reached a goal they always dreamt of: to become a creator on YouTube.

daily grew over

Source: YouTube Internal Data, Global, March 2023 (7 day avg 12/25/21-12/31/21 v 7 day avg 12/25/22-12/31/22)

The combination of these two trends is going to **shift the landscape** -

even further breaking down the boundaries between consumption and creation, broadly expanding our concept of who is a creator.



FANDOMS AND COMMUNITIES WILL POWER THE CREATOR ECONOMY

Artists and creators have been able to use YouTube as a flipboard to building successful online and offline businesses from launching the next-gen media



companies, to pursuing creative careers or creating successful lines of products and merchandise. As more sophisticated creation tools continue to democratize creativity, we're seeing the creator economy take new shape. The next-gen of creators are coming from all corners of the country. Subcultures are becoming mainstream. And, the intersection of creativity and fan-fuelled discovery and commerce will drive the next wave of success.

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Creator and artist examples are for illustrative purposes only.