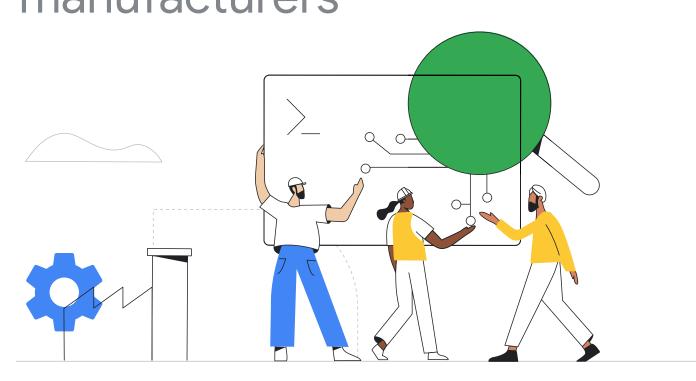
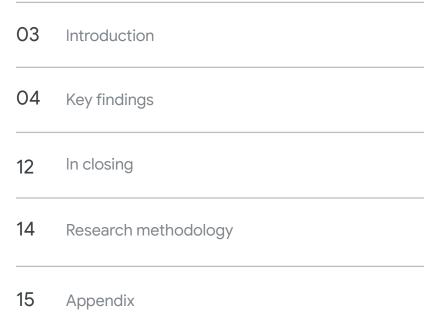
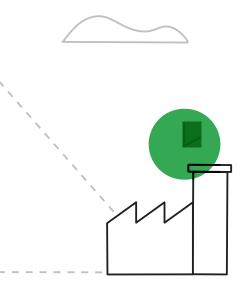


# Google Cloud Industries: Artificial Intelligence acceleration among manufacturers



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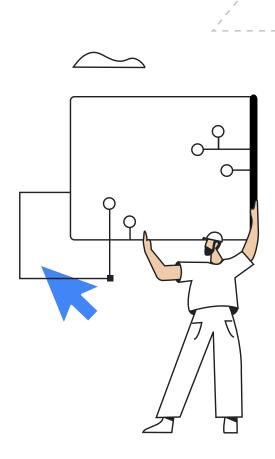
# Introduction

While the promise of artificial intelligence (AI) to transform the manufacturing industry is not new, long-ongoing experimentation hasn't yet led to widespread business benefits. Manufacturers remain in "pilot purgatory," with Gartner reporting that only 21% of companies in the industry have active AI initiatives in production.

However, new research from Google Cloud reveals that the COVID-19 pandemic may have spurred a significant increase in the use of Al and other digital enablers among manufacturers. According to the data – which polled more than 1,000 senior manufacturing executives across seven countries – 76% of manufacturers have turned to digital enablers and disruptive technologies such as data analytics, cloud, and Al due to the pandemic.

The following pages include our findings and additional insights into the accelerated use of Al within the industry.

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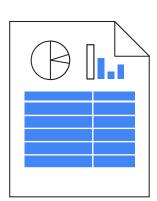


# Key findings

# Main takeaways

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- Almost two-thirds of manufacturers (64%) rely on AI to assist in day-today operations, with a quarter already allocating half or more of their overall IT spend towards AI.
- Among manufacturers who use AI in day-to-day operations, the top three reasons are to assist with business continuity (38%), help employees increase efficiency (38%), and help employees overall (34%).
- The top five areas where AI is currently deployed in day-to-day operations include quality inspection (39%), supply chain management (36%), risk management (36%), product and/or production line quality checks (35%), and inventory management (34%).
- Two-thirds of manufacturers (66%) who already use AI in day-to-day operations said their reliance on AI is increasing.
- Among manufacturers who currently don't use AI in day-to-day operations, about a third believe it would make employees more efficient (37%) and helpful for employees overall (31%).
- Cloud adoption which is essential for Al use is fairly high among manufacturers. Most (83%) already have a cloud strategy, regardless of region or sub-sector.



# Current trends in Al



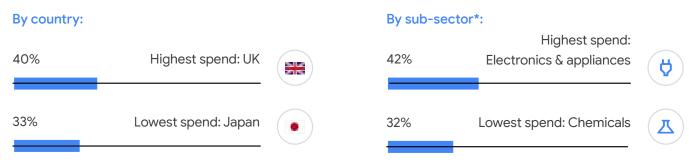
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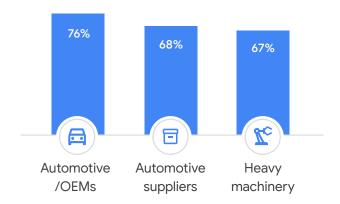
Almost two-thirds of manufacturers (64%) rely on Al to assist in day-to-day operations, with a quarter already allocating half or more of their overall IT spend towards Al.

# Mean of IT spend towards Al: 36%

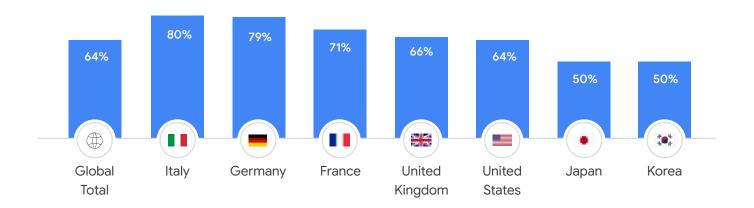


\*Of the seven most represented manufacturing sub-sectors

Top three manufacturing sub-sectors deploying Al to assist in day-to-day operations:



# Al use by manufacturers in day-to-day operations (by country):



Al and machine learning (ML) can augment manufacturing employees' efforts, by providing prescriptive analytics like real-time guidance and training, flagging safety hazards, and detecting potential defects on the assembly line.

# Top three reasons why manufacturers use AI in day-to-day operations:

S.

38%

Assisting with business continuity



38%

Helping employees increase efficiency



34%

Helping employees overall

# Top five areas where AI is currently deployed in day-to-day operations:



At Google Cloud, we often speak with manufacturers about AI for visual inspection of finished products.

Using AI vision, production line workers spend less time on repetitive product inspections. They can instead focus on more complex tasks, such as root cause analysis.

Al also applies to many other use cases, from powering connected factories to assisting with predictive maintenance. Custom ML models can predict machine events that left unchecked, could cause unscheduled downtime and negatively impact production schedules. In construction, Al can help builders reduce critical errors that lead to delays – while optimizing energy consumption, and supporting complex logistics and scheduling tasks.

As more and more pilots mature, additional Al use case examples will arise.

# Increasing reliance on Al



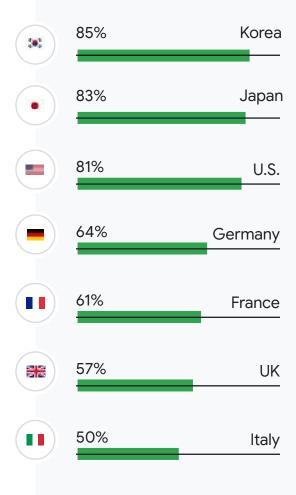
Two-thirds of manufacturers (66%) who already use AI in day-to-day operations said their reliance on AI is increasing.



Our new relationship with Google will supercharge our efforts to democratize Al across our business, from the plant floor to vehicles to dealerships. We used to count the number of Al and machine learning projects at Ford. Now it's so commonplace that it's like asking how many people are using math. This includes an Al ecosystem that is fueled by data, and that powers a 'digital network flywheel.'

**Bryan Goodman,** Director of Artificial Intelligence and Cloud, Ford Global Data & Insight and Analytics

Highest Al usage increase in day-to-day operations by country:



Highest AI usage increase in day-to-day operations by sub-sector:



**75%** 

Metals

72%

Industrial & assembly

S

69%

Heavy machinery

\_\_\_\_

# Barriers to Al use

Some of the barriers for Al implementation in a manufacturer's core business:



Not having the talent to properly leverage Al



Not having the IT infrastructure to implement AI



Implementing AI is too cost-prohibitive



Al is unproven technology



Not having stakeholder buy-in to implement Al







Among manufacturers who currently don't use Al in day-to-day operations, about a third believe it would make employees more efficient (37%) and helpful for employees overall (31%).

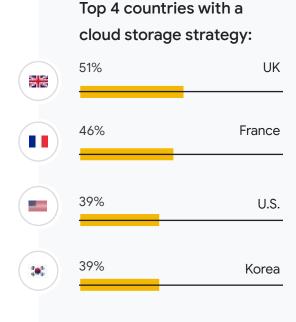
Even though some barriers exist, many companies believe they have the right IT infrastructure to successfully implement AI. In fact, less than a quarter (23%) of manufacturers cited lack of the right IT infrastructure as a barrier for AI implementation.

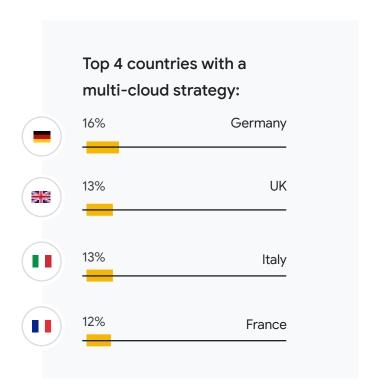
# Supporting AI acceleration through Cloud adoption

Cloud adoption – which is essential for Al use – is fairly high among manufacturers.

Most manufacturers (83%) already have a cloud strategy, regardless of region or sub-sector.

The top five manufacturing sub-sectors relying on the cloud include heavy machinery (92%), automotive/OEMs (87%), industrial & assembly (87%), automotive suppliers (81%), and chemicals (81%).





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 Reasons for greater cloud adoption among manufacturers around the globe:



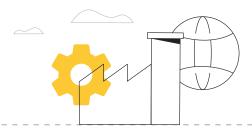
Helping to maintain availability resonated most with manufacturers in Germany (71%) and the U.S. (71%), compared to 64% globally.



Adapting to the changing work landscape due to the pandemic aligned the most with manufacturers in the U.S. (74%), compared to 63% globally.



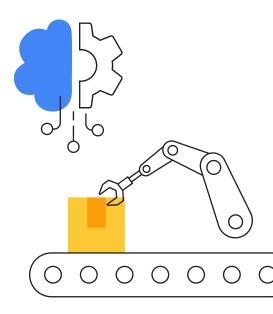
Meeting customer needs was most commonly selected among manufacturers in Italy (70%), compared to 57% globally.



# In closing

Looking ahead: The golden age of Al for manufacturing

The key to widespread Al adoption lies in its ease of deployment and use. As Al becomes more pervasive in solving real-world problems for manufacturers, we see a shift from "pilot purgatory" to the "golden age of Al." The industry is no stranger to innovation—from the days of mass production to lean manufacturing, six sigma, and more recently, enterprise resource planning. And now, Al promises to deliver even more innovation.

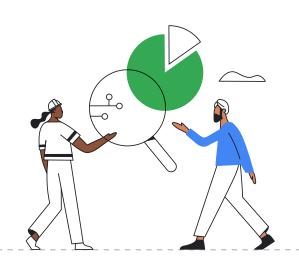


# How Google Cloud can help

Manufacturing is one of our priority verticals at Google Cloud. Our ecosystem of connected devices, products, and solutions helps manufacturers drive revenue growth, operational excellence, and innovation across the manufacturing value chain.

Many manufacturing companies today use Google Cloud to measurably improve quality of decisions. They are crunching vast quantities of data to drive business insights, and reduce infrastructure costs and time-to-market for their products. We're highly focused on demonstrating cloud's value to even more manufacturers as they embrace new digital technologies.

This publication is part of a series of Google Cloud research findings.



# Research methodology



The survey was conducted online by The Harris Poll on behalf of Google Cloud, from October 15 to November 4, 2020, among 1,154 senior manufacturing executives in France (n=150), Germany (n=200), Italy (n=154), Japan (n=150), South Korea (n=150), the UK (n=150), and the U.S. (n=200) who are employed full-time at a company with more than 500 employees, and who work in the manufacturing industry with a title of director level or higher. The data in each country was weighted by number of employees to bring them into line with actual company size proportions in the population. A global post-weight was applied to ensure equal weight of each country in the global total.



Has the COVID-19 pandemic caused your company to increase the use of digital enablers and disruptive technologies (e.g., the cloud, AI, data analytics, robotics, 3D printing/additive manufacturing, Internet of Things, augmented or virtual reality)?

	Global Total	France	Germany	Italy	Japan	Korea	UK	U.S.
Yes	76%	76%	86%	81%	67%	69%	76%	73%

# Does your company rely on AI to assist in day-to-day operations?

By country	Global Total	France	Germany	Italy	Japan	Korea	UK	U.S.
Yes	64%	71%	79%	80%	50%	39%	66%	64%
No	35%	28%	20%	20%	45%	59%	34%	36%
Don't know	1%	1%	1%	0%	5%	1%	-	-

By sub-sector	Automotive/ OEM	Automotive Suppliers	Chemicals	Electronics & Appliances	Heavy Machinery	Industrial & Assembly	Metals
Yes	76%	68%	60%	62%	67%	65%	62%
No	24%	31%	40%	35%	32%	35%	36%
Don't know	-	1%	-	3%	1%	0%	2%



To the best of your knowledge, what percentage of your overall IT spend are you allocating to AI? Your best estimate is fine.

By country	Global Total	France	Germany	Italy	Japan	Korea	UK	U.S.
Mean	36%	36%	38%	36%	33%	34%	40%	36%
By sub-sector	Automotive/ OEMs	Automotive Suppliers	Chemicals	Electro & Appl		eavy achinery	Industrial & Assembly	Metals
Mean	35%	37%	32%	42%	35	,	32%	38%



# Which of the following statements, if any, are true regarding your company's Al use?

	Global Total	France	Germany	Italy	Japan	Korea	UK	U.S.
Al helps our company with business continuity	38%	28%	44%	34%	48%	36%	31%	49%
Al helps make our employees more efficient	38%	27%	41%	29%	47%	48%	33%	50%
Our company continues to test new Al solutions	36%	33%	39%	32%	37%	33%	32%	42%
Al is helpful for our employees overall	34%	28%	41%	36%	21%	27%	30%	46%
Al is now one of the top IT priorities in the company	33%	34%	21%	48%	33%	35%	22%	41%
Al has been critical in our response to COVID-19	32%	26%	22%	34%	36%	41%	26%	42%
Al is now one of the top business priorities in the company	31%	28%	31%	16%	36%	35%	31%	41%
Al is critical to balance out our higher labor costs	28%	25%	31%	24%	24%	35%	29%	33%
Use of AI is more critical than product strategy	28%	29%	22%	29%	25%	26%	26%	39%
Al allows us to in-source (i.e., manufacture in-country) more efficiently	28%	35%	27%	21%	33%	23%	18%	38%
Use of AI is more critical than access to capital	23%	25%	20%	20%	22%	32%	24%	21%
None of these	0%	-	1%	-	-	-	-	-



Specifically, which of the following types and/or areas of Al technologies are you deploying at your company? Select all that apply.

	Global Total	France	Germany	Italy	Japan	Korea	UK	U.S.
Quality inspection	39%	32%	51%	32%	40%	34%	31%	47%
Supply chain management	36%	28%	38%	33%	41%	46%	24%	51%
Risk management	36%	31%	41%	27%	38%	34%	30%	51%
Product and/or production line quality checks	35%	26%	33%	40%	43%	32%	25%	51%
Inventory management	34%	27%	30%	28%	41%	47%	27%	51%
Al-infused robotics	32%	27%	26%	31%	36%	37%	30%	40%
Predictive and prescriptive maintenance	29%	21%	32%	27%	41%	26%	19%	42%
Sales/demand forecasting	28%	19%	23%	31%	34%	39%	22%	38%
Simulation and prototyping	28%	18%	31%	22%	37%	36%	23%	37%
Customer service (e.g., chatbots, help desk, call center)	28%	27%	21%	30%	26%	35%	26%	36%
Prediction of failure modes/ recall issues	26%	27%	24%	22%	33%	27%	25%	26%
Generative design	24%	32%	20%	26%	26%	6%	24%	29%
Price forecasting	24%	22%	19%	19%	22%	20%	28%	37%
Asset utilization	23%	34%	21%	21%	17%	17%	18%	31%
Environmental impact modeling	21%	23%	19%	16%	26%	25%	17%	27%



# Is the extent to which your company is relying on Al increasing, decreasing, or staying the same?

By country	Global Total	France	Germany	Italy	Japan	Korea	UK	U.S.
INCREASING (NET)	66%	61%	64%	50%	83%	85%	57%	81%
Significantly increasing	11%	8%	7%	8%	23%	8%	11%	17%
Slightly increasing	55%	53%	57%	43%	60%	77%	46%	64%
Staying about the same	24%	25%	30%	33%	11%	6%	32%	18%
DECREASING (NET)	10%	14%	6%	17%	6%	9%	11%	1%
Slightly decreasing	9%	14%	5%	17%	6%	9%	10%	1%
Significantly decreasing	0%	0%	1%	0%	-	-	1%	-

By sub-sector	Automotive/ OEM	Automotive Suppliers	Chemicals	Electronics & Appliances	Heavy Machinery	Industrial & Assembly	Metals
INCREASING (NET)	59%	65%	60%	58%	69%	72%	75%
Significantly increasing	4%	11%	10%	13%	15%	12%	10%
Slightly increasing	54%	54%	50%	46%	54%	59%	65%
Staying about the same	28%	30%	30%	25%	18%	23%	17%
DECREASING (NET)	13%	5%	10%	17%	14%	5%	8%
Slightly decreasing	13%	5%	7%	17%	14%	5%	8%
Significantly decreasing	1%	-	3%	0%	-	-	-



Base: Manufacturers who do not currently use Al in day-to-day operations

Although your company does not currently use Al in its day-to-day operations, which of the following statements, if any, are true regarding your company's potential use of Al technologies? Please select all that apply.

	Global Total	France	Germany	Italy	Japan	Korea	UK	U.S.
Al would help make our employees more efficient	37%	28%	40%	39%	31%	48%	23%	40%
Al would be helpful for our employees overall	31%	23%	30%	55%	23%	41%	31%	21%
Our company continues to test new Al solutions	28%	26%	39%	24%	13%	34%	35%	30%
Al would help our company with business continuity	27%	11%	34%	27%	16%	39%	43%	19%
Al is now one of the top business priorities in the company	21%	34%	19%	24%	15%	18%	29%	14%
Al is now one of the top IT priorities in the company	20%	20%	25%	27%	16%	11%	35%	17%
Al would allow us to in-source (i.e., manufacture in-country) more efficiently	18%	11%	17%	15%	13%	31%	10%	20%
Our company does not have the employee skill sets to implement Al	15%	15%	12%	12%	17%	14%	15%	17%
Use of Al is more critical than product strategy	14%	29%	15%	17%	8%	7%	18%	16%
Use of AI is more critical than access to capital	12%	26%	7%	5%	6%	6%	32%	7%
None of these	13%	14%	5%	10%	28%	8%	4%	12%



# Which of the following, if any, are barriers to your company implementing AI into your core business?

	Global Total	France	Germany	Italy	Japan	Korea	UK	U.S.
ANY BARRIERS (NET)	81%	88%	89%	75%	79%	79%	88%	66%
Our company doesn't have the talent to properly leverage Al	23%	18%	34%	13%	29%	18%	27%	22%
We don't have the IT infrastructure to implement AI	23%	21%	21%	20%	22%	35%	22%	19%
Implementing AI is too cost-prohibitive	21%	24%	28%	20%	23%	9%	21%	23%
Al could negatively impact employees	21%	26%	31%	17%	8%	25%	21%	18%
Regulations make AI a risky bet for us	20%	20%	19%	23%	16%	17%	26%	16%
Al is unproven technology	19%	18%	22%	22%	11%	25%	23%	14%
Al will not help us achieve our business objectives	18%	24%	18%	18%	14%	17%	20%	13%
Al generates too much bias	17%	15%	26%	15%	13%	14%	21%	16%
Al doesn't work/perform well	17%	12%	21%	22%	11%	18%	24%	11%
We don't have stakeholder buy-in to implement Al	16%	21%	16%	22%	8%	9%	18%	15%
Al won't work for us because of our data challenges	15%	15%	13%	19%	17%	14%	18%	10%
Other	0%	-	-	-	1%	-	-	0%
There are no barriers to implementing Al in our core business	13%	8%	10%	14%	21%	15%	7%	19%
We've already implemented Al into our core business	6%	3%	1%	12%	1%	6%	4%	15%

# Does your company use an on-premise or cloud storage strategy?

By country	Global Total	France	Germany	Italy	Japan	Korea	UK	U.S.
On-premise	11%	14%	12%	12%	3%	13%	13%	12%
CLOUD/HYBRID/MULTI- CLOUD STRATEGY (NET)	83%	84%	85%	88%	80%	71%	87%	85%
Cloud	36%	46%	27%	24%	30%	39%	51%	39%
Hybrid	35%	26%	42%	51%	42%	22%	24%	38%
Multi-cloud	11%	12%	16%	13%	8%	10%	13%	8%
None	3%	2%	1%	-	7%	11%	-	1%
Don't know	3%	0%	2%	-	10%	5%	-	1%

By sub-sector	Automotive/ OEM	Automotive Suppliers	Chemicals	Electronics & Appliances	Heavy Machinery	Industrial & Assembly	Metals
On-premise	8%	9%	13%	14%	7%	10%	18%
CLOUD/HYBRID/MULTI- CLOUD STRATEGY (NET)	87%	81%	81%	80%	92%	87%	73%
Cloud	35%	25%	38%	38%	43%	34%	38%
Hybrid	32%	34%	31%	35%	33%	46%	27%
Multi-cloud	20%	22%	11%	7%	16%	7%	9%
None	3%	5%	5%	4%	1%	2%	3%
Don't know	2%	5%	1%	2%	-	1%	7%



# Which of the following, if any, do you believe greater cloud at your company would do? Select all that apply.

	Global Total	France	Germany	Italy	Japan	Korea	UK	U.S.
It would help us with our efforts to maintain availability	64%	49%	71%	69%	68%	61%	59%	71%
It would help us adapt to the changing work landscape due to the pandemic	63%	59%	65%	62%	67%	64%	49%	74%
It would help us meet customer needs	57%	48%	64%	70%	52%	50%	53%	62%
None of these	3%	2%	1%	1%	7%	3%	1%	2%