

# APAC Google for Education services offer 2021

As a K-12 school or Higher Education organisation based in the Asia-Pacific region\*, you may be eligible to receive **free or subsidised training and support services** when you buy a qualifying number of either **Google Workspace for Education Plus Edition** or **Chromebooks with Chrome Education Upgrades**.

Services are delivered by Google for Education Partners and are designed to help you get the most out of your purchase of Google for Education tools. Based on the number of devices or licenses bought you will receive a number of GSO Credits. These can be redeemed with Partners in return for delivering a personalised service plan just for you.

## A few steps to get started

- 1 **Complete your purchase**  
Proof of purchase is required (via invoice or purchase order)
- 2 **Choose from 3 service categories**  
Review the service categories: Deployment (Chrome or Workspace Plus), Educator Training, Analytics.
- 3 **Confirm your purchase**  
Google Workspace for Education Plus purchases use [this form](#). Chromebook & Chrome Education Upgrade purchases use [this form](#).
- 4 **Hit the ground running**  
A Google representative will confirm eligibility and connect you with one of our partners who will work with you to create your service plan.

## Service offerings

Select from three options.

<b>Deployment services</b>	Deployment Partners assist schools in the rollout and configuration and maintenance of either their Workspace Plus domain or new Chromebooks. They also provide tools and insights to ensure the schools are getting the most out of their new purchases.
<b>Educator training services</b>	Professional Development Partners train educators on the impactful use of Google technology for learning. They also prepare schools for transformative change by providing guidance in the areas of vision, learning approach, culture, community, and diversity and equity.
<b>Analytics services</b>	Analytics Partners help Education Plus users make use of data to gain insights into their domain usage and develop actionable strategies to help achieve teaching and learning objectives.

## GSO Credit Tiers

Based on devices or licenses purchased.

	Chromebooks	Workspace+	GSO Credits
0	30+	n/a	120
1	100-199	1000-1999	30
2	200-499	2000-4999	60
3	500-999	5000-9999	120
4	1000-1999	10000-19999	240
5	2000-4999	20000-49999	360
6	5000+	50000+	720

\*Offer available in Singapore, Malaysia, Taiwan, Philippines, India, Korea, Thailand, Indonesia, Australia and New Zealand.

**Please note:**

- This offer is available to K-12 schools, districts, consortia\*, and Higher Education organizations in the Asia Pacific region. \*This offer is available in Australia, New Zealand, Singapore, Malaysia, Indonesia, Korea, the Philippines, Taiwan, Thailand and India. \*A consortia is defined as an entity (Association, Dioceses, etc.) that may combine member school purchases for joint qualification of services.
- This Promotion Period is September 1, 2021 - November 30th, 2021, or while available services last. Services need to be redeemed by December 5, 2021.
- Terms and conditions are subject to change without notice.

**What Qualifies:**

- Only one Chrome "order" per year is eligible for the promotion. An "order" is defined as all purchases of Chromebooks and Chrome Education Upgrades by your district/school/organization within a 60 day window during the Promotion Period.
- Only one "order" of net-new Google Workspace for Education Plus licenses\*\* per year is eligible for the promotion. An "order" is defined as all purchases of Google Workspace for Education Plus licenses within a 60 day window during the Promotion Period.

**For qualifying Chrome Education Upgrade purchases:**

- **For K-12:** A "New Customer" is any K-12 customer with 30 or less Chromebooks and Chrome Education Upgrades deployed within their school or district. A 100 unit minimum order of Chromebook and Chrome Education Upgrades is required for all returning Chrome customers
- **For Higher Education:** a 100 unit minimum order of Chromebooks and Chrome Education Upgrades is required to qualify
- Proof of purchase for Chrome orders (submitted via invoice or purchase order) must include an equal number of Chromebooks AND Chrome Education Upgrades

**For qualifying Google Workspace for Education Plus purchases\*\*:**

- A net new order of Education Plus licenses is defined for both K12 and Higher Education as: a first-time purchase of Full Domain Education Plus licenses
- Renewals of G Suite Enterprise for Education or for Education Plus subscriptions do not qualify
- Full Domain Licensing requires the purchase of individual licenses for all faculty and staff in your institution, which may equate to higher than the required minimum purchase.
- Consortia may only combine member school first time purchases of Full Domain for Education Plus licenses
- A minimum order of 1000 net new licenses of Google Workspace for Education Plus licenses is required to qualify for both K12 and Higher Education