Cloud Start is a consultative workshop that helps customers get started with Google Cloud Platform (GCP). Google will facilitate an interactive session where customers can explore GCP functionality, scenarios, and capabilities through what-if discussions, white boarding, and the use of demos.

With Cloud Start, customers will gain a better understanding of what a Cloud solution will involve, and have the confidence to decide on moving forward with a formal Cloud project, typically a Cloud Plan.

**Key Activities**

*Note: In order for customers to actively participate in design and white board sessions, customers must attend Google Cloud Platform Fundamentals training as a prerequisite to this workshop to first gain a foundational level understanding of GCP concepts.*

**Design and Architecture White Board Session**
Review and discuss relevant architectures and use cases that can comprise a solution applicable to the organization. Take into consideration common and best practices and typical pitfalls to avoid.

**Explore Solution Feasibility**
Leveraging demos, to be run from the customer’s GCP project if time permits, run through various scenarios to visualize how relevant capabilities in GCP can be used to address the customer’s business and technical requirements.

**Insights and Next Steps**
Help the customer plan for a Cloud project by summarizing key insights, dependencies, and lessons learned. Identify open questions, action items, and recommended next steps.

**Deliverables**
- Design and architecture white board recommendations
- Executive Cloud Start report with insights and recommended next steps

**Available Product Areas**
- Infrastructure
- Data and Analytics

**Scope and Pricing**
- Up to three days on-site engagement within a one week period
- Includes off-site pre- and post-engagement prep and follow-up work
- Maximum of 10 participants
- Pricing will be agreed upon by customer and Google specified in the applicable Ordering Document

**Terms and Conditions:** This datasheet is associated with the following SKU: CP-PROF-SVC-START. The services described in this datasheet are governed by the applicable fully signed Ordering Document and any incorporated terms and conditions.

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