# MANDIANT

### **CUSTOMER STORY**

## NEXT-GEN MANAGED SERVICES INCREASES EFFICIENCY AND EFFECTIVENESS

CyberPeak levels up with Mandiant Automated Defense



Industry Managed Services



CyberPeak is a next-generation managed services provider. Its team of certified security experts help clients plan, build, and implement cyber security solutions by leveraging industry best practices and proven methodologies. These experts help ensure security systems are properly configured while driving operational efficiency.



**Mandiant Automated Defense** 



Mandiant Threat Intelligence

We implement best practices, monitor all events generated, and identify both routine and complex threats—while meeting our clients' budget requirements.

- Travis Abrams, Founder and Principal, CyberPeak

### **Outcomes**



Improves number of tickets opened and fixed. For one client, this was a 4x improvement from previous vendor



Optimizes effectiveness, resilience of clients' cybersecurity strategies



Maximizes efficiencies to improve ROI, meet clients' budget requirements



Frees clients to focus attention, resources on core business priorities and competencies

### Managed services to help meet security needs

To navigate the quickly-evolving cyber security threat landscape, corporations need access to highly specialized experts and technology. But finding and retaining resources can be difficult, costly and distracting. CyberPeak offers a compelling alternative: outsourcing through their managed services partnership. To succeed, CyberPeak needed tools and processes enabling it to deliver high-quality cyber security services at a competitive price.

In one client's environment alone, Mandiant Automated Detection parsed over 104,000 events during a single 5-6 hour period.

- Travis Abrams, Founder and Principal, CyberPeak

### Automated intelligence enhances expert team's cybersecurity capabilities

CyberPeak leverages Mandiant Automated Defense to enhance its cyber security capabilities with cutting-edge event monitoring. By automating event detection CyberPeak can operate cost-efficiently and maximize cybersecurity ROI for their clients.

Mandiant Threat Intelligence further extends CyberPeak's internal security operations center (SOC) capabilities. It gives their professionals access to threat data and insights compiled by Mandiant's global security and intelligence teams. "With Mandiant Threat Intelligence, we're partnered with an organization that is out there on the front lines of some of the biggest breaches on the market," notes Travis Abrams, Founder and Principal, CyberPeak. "When we get threat intelligence from Mandiant, we know it is backed by solid, relevant data." The artificial intelligence (AI) functionality of Mandiant Automated Defense enables CyberPeak to separate true threats from background noise more quickly and effectively. It significantly reduces false positives and weeds out stale information, allowing CyberPeak security teams to stay ahead of evolving cyber threats and more confidently protect its clients' data and IT environments.

## CyberPeak positioned to transform the managed services industry

CyberPeak has established a next-generation standard for affordable managed cyber security services. By implementing best-of-breed cyber security tools, the company can confidently deliver Tier 1 cyber security resources to its clients as needed.

Strategically automating processes allows CyberPeak to open more tickets and fix more issues in less time. "One client told us we opened more tickets and fixed more issues in three months than their previous security people were able to handle in a year," Abrams says. As a result, CyberPeak can perform more testing and devote more resources to optimizing clients' environments, enabling year-over-year improvements to clients' cyber security programs.

The AI functionality supported by Mandiant Automated Defense also helps ensure that CyberPeak analysts spend less time on false positives, and are better equipped to identify complex, anomalous or evolving threats. This further boosts the effectiveness and resilience of the cyber security projects CyberPeak manages.

Thanks to Mandiant Automated Defense, when a client asks us how many Tier 1 analysts we have, my answer is 'as many as you need.

- Travis Abrams, Founder and Principal, CyberPeak

#### Learn more at www.mandiant.com

#### Mandiant

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#### **About Mandiant**

Since 2004, Mandiant® has been a trusted partner to security-conscious organizations. Today, industry-leading Mandiant threat intelligence and expertise drive dynamic solutions that help organizations develop more effective programs and instill confidence in their cyber readiness.

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