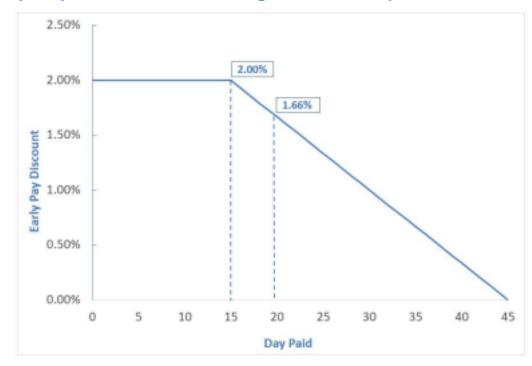
Early Payment Program – Standing Early Payment Term - Sliding Scale Example

In the case of a 2% discount, if the 15-day discount term is not met, the discount is calculated on a prorated scale and will decrease proportionally, according to the date the payment is made.

Example: if the invoice is approved after the initial 15 days but before the 45th day deadline, say, on the 20th day, the discount will change proportionally; in this example, to 1.66%.



NOTE: This example is illustrative and does not reflect

Google's early pay offer sliding scale. The actual amounts are presented at the time of early payment offer.