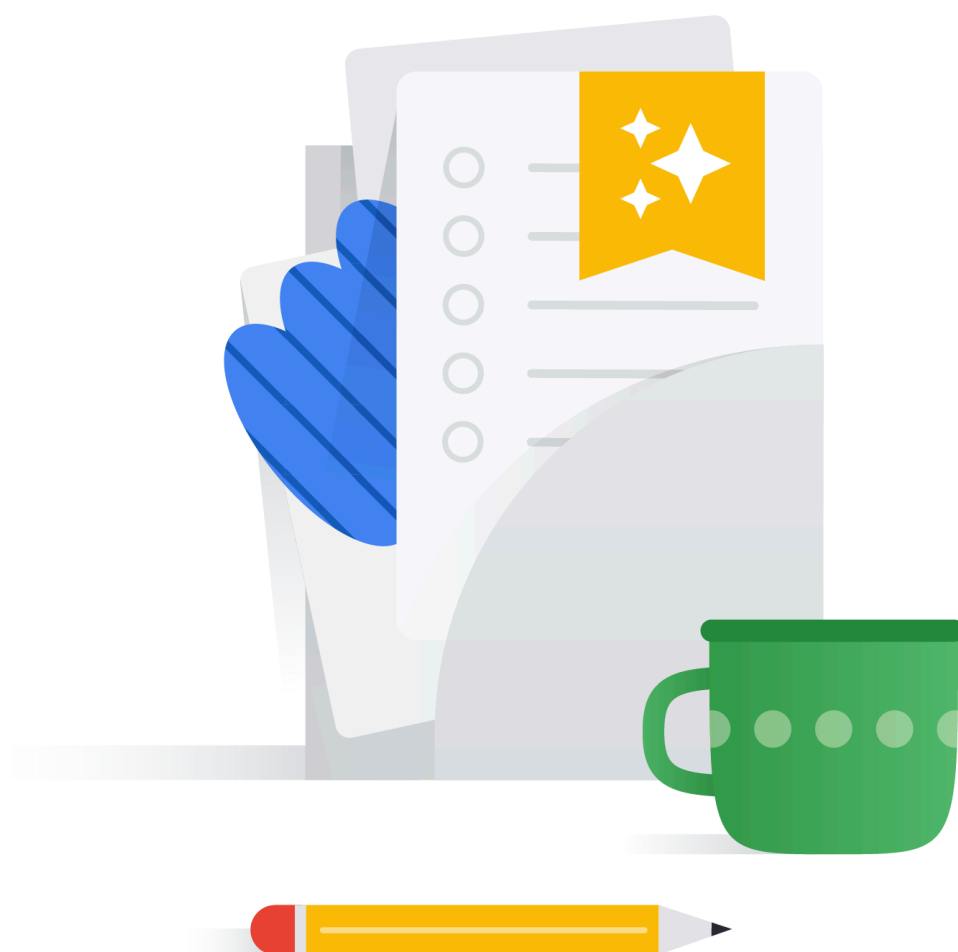
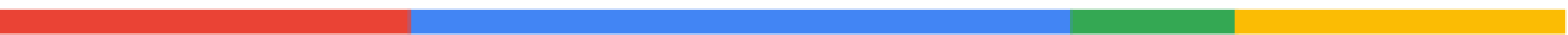


# Instructor-led Training Catalog



- 01 | Overview..... 3
- 02 | Technical..... 6
  - Terms..... 6
  - Details..... 6
- 03 | Tech Adjacent..... 9
  - Terms..... 9
  - Details..... 9
- 04 | Cloud Hero..... 10
  - Terms..... 10
  - Details..... 11
- 05 | Cloud Sparks..... 12
  - Terms..... 12
  - Details..... 13
- 06 | Scaled ILT..... 15
  - Terms..... 15
  - Details..... 15
- 07 | Workforce AI Training - Pilot..... 17
  - Terms..... 17
  - Details..... 17

**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.



# 01 | Overview

## Driving Transformation with Live, Instructor-Led Training

Congratulations on investing in your team’s potential! Upskilling is the fastest way to turn cloud technology into real business value.






At Google Cloud we believe training should meet your learners where they are. That is why we have designed distinct Instructor-Led Training experiences to drive specific outcomes for every role in your organization—from your lead engineers to your business executives.

Our ILT Catalogs include:

- **Technical:** *Lecture and lab-based courses for technical audiences*
- **Tech Adjacent:** *Lecture-based foundational courses for decision makers*
- **Cloud Hero:** *Gamified, competitive hands-on training for technical audiences*
- **Cloud Sparks:** *Short, interactive sessions for technical audiences.*
- **Scaled:** *Foundational cloud knowledge delivered to large cohorts.*

Your Instructor-Led Training Units (ILT Units) act as flexible credits. You can redeem them for courses within any of our ILT Catalogs. Consider this document the menu of choices available to you.

Note: While your ILT Units can be redeemed for training within any ILT Catalog, program rules vary by Catalog. Please review the summary below to understand the major differences.

 Instructor Led Catalog	 Student Capacity	 Daily Training Duration	 Delivery Modality	 Other Details
Technical	16	8 hours	Virtual or In-Person	Requests for additional students are subject to Google approval. Additional charges will apply.

**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.

Instructor Led Catalog	Student Capacity	Daily Training Duration	Delivery Modality	Other Details
Tech Adjacent	30	8 hours	Virtual or In-Person	<p>Requests for additional students are subject to Google approval. Additional charges will apply.</p> <p>Cloud Digital Leader and Generative AI Leader, when delivered as a Tech Adjacent class, includes up to thirty (30) Foundational Certification Vouchers.</p>
Cloud Hero	50	8 hours	Virtual	<p>Requests for additional students are subject to Google approval. Additional charges will apply.</p> <p>Customers should schedule two (2) Cloud Hero courses per Training Unit.</p>
Cloud Sparks	50	Up to 3 hours	Virtual	<p>Requests for additional students are subject to Google approval. Additional charges will apply. For additional questions, please contact Learning Deal Support.</p> <p>Two (2) Training Units are used for One (1) Scaled Spark (up to 1,000 learners).</p>
Scaled ILT	1000	8 hours	Virtual	Capacity planning approval is

**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.

Instructor Led Catalog	Student Capacity	Daily Training Duration	Delivery Modality	Other Details
				<p>required for courses with labs.</p> <p>Requests for additional students are subject to Google approval. Additional charges will apply.</p> <p>Cloud Digital Leader and Generative AI Leader, when delivered as a Scaled class, does not include any Foundational Certification Vouchers.</p>
<p>Workforce AI Training - Pilot (June 30 2026)</p>	<p>No Limit</p>	<p>Up to 2 hours</p>	<p>Virtual</p>	<p>Student Capacity is subject to customer webinar platform</p>
<p>Cloud Interactive</p>	<p>16</p>	<p>4 hours</p>	<p>Virtual or In-Person</p>	<p>Student pre-work recommended</p>

**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.

# 02 | Technical

Upskill your team with supplemental, live instruction aimed at practitioners proven to boost course completion rates by 18 times when combined with on-demand learning.

## Terms

---



### Attendance

- Student Capacity: 16
- Requests for additional students are subject to Google approval. Google will charge 1 ADD unit (SKU: CP-LEARNING-SVC-ADD) for every additional student per day. See Order Form for Price.



### Standard Daily Training Duration

- 8 hours



### Other

- Some courses will require multiple ILT units

## Details

---

ILT Catalog	Title	Datasheet	Duration (Days)	ILT Unit Cost	#Students
Technical	Agent Operations on Google Cloud	<a href="#">Link</a>	1	1	16
Technical	Analyzing and Visualizing Data in Looker	<a href="#">Link</a>	1	1	16
Technical	Application Development with LLMs on Google Cloud	<a href="#">Link</a>	1	1	16

**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.

ILT Catalog	Title	Datasheet	Duration (Days)	ILT Unit Cost	#Students
Technical	Build Production-Ready Agents on Google Cloud	<a href="#">Link</a>	1	1	16
Technical	Deploy multi-agent systems with Agent Developer Kit and Agent Engine	<a href="#">Link</a>	1	1	16
Technical	Develop Search and Agents with AI Applications	<a href="#">Link</a>	1	1	16
Technical	Developing Data Models with LookML	<a href="#">Link</a>	1	1	16
Technical	Gemini in BigQuery for Data Practitioners	<a href="#">Link</a>	1	1	16
Technical	Generative AI in Production	<a href="#">Link</a>	1	1	16
Technical	Getting Started with Google Kubernetes Engine	<a href="#">Link</a>	1	1	16
Technical	Getting Started with Terraform for Google Cloud	<a href="#">Link</a>	1	1	16
Technical	Google Cloud Fundamentals: Core Infrastructure	<a href="#">Link</a>	1	1	16
Technical	Google Cloud Fundamentals for Researchers	<a href="#">Link</a>	1	1	16
Technical	Introduction to AI and Machine Learning on Google Cloud	<a href="#">Link</a>	1	1	16
Technical	Introduction to Data Analytics on Google Cloud	<a href="#">Link</a>	1	1	16
Technical	Introduction to Data Engineering on Google Cloud	<a href="#">Link</a>	1	1	16
Technical	Introduction to Developer Efficiency on Google Cloud	<a href="#">Link</a>	1	1	16
Technical	Introduction to Vertex Forecasting and Time Series in Practice	<a href="#">Link</a>	1	1	16
Technical	Migrating Amazon Redshift Users to BigQuery	<a href="#">Link</a>	1	1	16
Technical	Migrating Snowflake Users to BigQuery	<a href="#">Link</a>	1	1	16
Technical	Migrating Teradata Users to BigQuery	<a href="#">Link</a>	1	1	16
Technical	Orchestrate BigQuery Workloads with Dataform	<a href="#">Link</a>	1	1	16
Technical	Preparing for Professional Machine Learning Engineer	<a href="#">Link</a>	1	1	16
Technical	Vertex AI for Machine Learning Practitioners	<a href="#">Link</a>	1	1	16
Technical	Workflow Orchestration with Cloud Composer	<a href="#">Link</a>	1	1	16
Technical	Application Development with Cloud Run	<a href="#">Link</a>	2	2	16
Technical	Architecting with Google Cloud Design and Process	<a href="#">Link</a>	2	2	16
Technical	Architecting with Google Kubernetes Engine	<a href="#">Link</a>	2	2	16
Technical	BigQuery for Data Analysts	<a href="#">Link</a>	2	2	16

**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.

ILT Catalog	Title	Datasheet	Duration (Days)	ILT Unit Cost	#Students
Technical	Data Integration with Cloud Data Fusion	<a href="#">Link</a>	2	2	16
Technical	Google Cloud Infrastructure for AWS Professionals	<a href="#">Link</a>	2	2	16
Technical	Google Cloud Infrastructure for Azure Professionals	<a href="#">Link</a>	2	2	16
Technical	Introduction to Vertex AI Search for Commerce	<a href="#">Link</a>	2	2	16
Technical	Logging, Monitoring, and Observability in Google Cloud	<a href="#">Link</a>	2	2	16
Technical	Looker Developer Deep Dive	<a href="#">Link</a>	2	2	16
Technical	Managing a Data Mesh with Dataplex	<a href="#">Link</a>	2	2	16
Technical	Technical Foundations of FinOps on Google Cloud	<a href="#">Link</a>	2	2	16
Technical	Vertex AI and Generative AI Security	<a href="#">Link</a>	2	2	16
Technical	Architecting with Google Compute Engine	<a href="#">Link</a>	3	3	16
Technical	Data Warehousing with BigQuery: Storage Design, Query Optimization, and Administration	<a href="#">Link</a>	3	3	16
Technical	Develop Conversational Agents on Google Cloud	<a href="#">Link</a>	3	3	16
Technical	Developing APIs with Google Cloud's Apigee API Platform	<a href="#">Link</a>	3	3	16
Technical	Developing Applications with Google Cloud	<a href="#">Link</a>	3	3	16
Technical	Manage Scalable Workloads in GKE Enterprise	<a href="#">Link</a>	3	3	16
Technical	Managing Google Cloud's Apigee API Platform for Hybrid Cloud	<a href="#">Link</a>	3	3	16
Technical	Networking in Google Cloud	<a href="#">Link</a>	3	3	16
Technical	Security in Google Cloud	<a href="#">Link</a>	3	3	16
Technical	Serverless Data Processing with Dataflow	<a href="#">Link</a>	3	3	16
Technical	Understanding Cloud Spanner	<a href="#">Link</a>	3	3	16
Technical	Data Engineering on Google Cloud	<a href="#">Link</a>	4	4	16
Technical	Enterprise Database Migration	<a href="#">Link</a>	4	4	16
Technical	Machine Learning on Google Cloud	<a href="#">Link</a>	5	5	16
Technical	Data Solutions Lab	<a href="#">Link</a>	10	10	16

**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.

# 03 | Tech Adjacent

Upskill your team with supplemental, live instruction aimed at non-technical roles proven to boost course completion rates by 18 times when combined with on-demand learning.

## Terms



### Attendance

- Student Capacity: 30
- Requests for additional students are subject to Google approval. Google will charge 1 ADD unit (SKU: CP-LEARNING-SVC-ADD) for every additional student per day. See Order Form for Price.



### Standard Daily Training Duration

- 8 hours



### Other

- Cloud Digital Leader and Generative AI Leader, when delivered as a Tech Adjacent class, includes up to 30 Foundational Certification Vouchers.

## Details

ILT Catalog	Title	Datasheet	Duration (Days)	ILT Unit Cost	# Students
Tech Adjacent	Cloud Digital Leader	<a href="#">Link</a>	2	2	30

**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.

ILT Catalog	Title	Datasheet	Duration (Days)	ILT Unit Cost	# Students
Tech Adjacent	Empower Decision Makers with Generative AI	<a href="#">Link</a>	1	1	30
Tech Adjacent	Gemini for Google Workspace	<a href="#">Link</a>	1	1	30
Tech Adjacent	Generative AI Leader	<a href="#">Link</a>	2	2	30
Tech Adjacent	Getting Started with FinOps on Google Cloud	<a href="#">Link</a>	1	1	30

# 04 | Cloud Hero

Google Cloud Hero is a training program designed to bring developers together to learn and engage in friendly hands-on competition in a gamified lab environment in Google Cloud Skills Boost. In a Cloud Hero, customers will:

- Acquire desired skills through a fun and educational environment
- Complete hands-on labs, track progress and score points to get to the top of the leaderboard
- Demonstrate Google Cloud Skills and earn a digital badge

## Terms



### Attendance

- Student Capacity: 50
- Requests for additional students are subject to Google approval. Google will charge an additional \$550 for every 5 additional students per day.



### Standard Daily Training Duration

- 8 hours (total)



### Delivery modality

- Virtual



**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.

Other

- Customers should schedule two Cloud Hero courses per Training Unit

## Details

ILT Catalog	Title	Datasheet	Duration (Days)	ILT Unit Cost	# Students
Cloud Hero	Cloud Hero BigQuery Skills	<a href="#">Link</a>	1	1	50
Cloud Hero	Cloud Hero: Gemini & Vertex AI	<a href="#">Link</a>	1	1	50
Cloud Hero	Cloud Hero: GenAI Search and Conversation	<a href="#">Link</a>	1	1	50
Cloud Hero	Cloud Hero: GenAI Solutions with Vertex AI and ADK	<a href="#">Link</a>	1	1	50
Cloud Hero	Cloud Hero: Getting Started with Gemini Enterprise	<a href="#">Link</a>	1	1	50
Cloud Hero	Cloud Hero: IAM & Security Skills	<a href="#">Link</a>	1	1	50
Cloud Hero	Cloud Hero Infra Skills	<a href="#">Link</a>	1	1	50
Cloud Hero	Cloud Hero Infra II Skills	<a href="#">Link</a>	1	1	50
Cloud Hero	Cloud Hero Intro to BigQuery: Analytics & Machine Learning	<a href="#">Link</a>	1	1	50
Cloud Hero	Cloud Hero Kubernetes Skills	<a href="#">Link</a>	1	1	50
Cloud Hero	Cloud Hero: Looker Skills	<a href="#">Link</a>	1	1	50
Cloud Hero	Generative AI Explorer	<a href="#">Link</a>	1	1	50

**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.

# 05 | Cloud Sparks

Accelerate your business outcomes and boost ROI with Cloud Sparks' short, tailored, and interactive training sessions led by Google Cloud experts to solve your team's specific cloud challenges.

## Terms

---



### Attendance

- Student Capacity: 50
  - Requests for additional students are subject to Google approval. Google will charge 1 ADD unit (SKU: CP-LEARNING-SVC-ADD) for every 5 additional students per day. See Order Form for Price.
- 



### Standard Daily Training Duration

- Up to 3 hours
- 



### Delivery modality

- Virtual
- 



### Other

- Each course from this catalog requires 1 Training Unit to schedule
- For a Scaled Spark: Each course from this catalog requires 2 Training Units to schedule for a capacity for up to 1,000

**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.

## Details

ILT Catalog	Title	Datasheet	Duration (Days)	ILT Unit Cost	# Students
Cloud Sparks	Agent Observability on Google Cloud	<a href="#">Link</a>	1	1	50
Cloud Sparks	Agentic AI Governance Essentials	<a href="#">Link</a>	1	1	50
Cloud Sparks	AI Fluency for Enterprise Leaders	<a href="#">Link</a>	1	1	50
Cloud Sparks	AI Infrastructure Essentials	<a href="#">Link</a>	1	1	50
Cloud Sparks	AI Powered Application Development on Google Cloud	<a href="#">Link</a>	1	1	50
Cloud Sparks	AlloyDB Essentials	<a href="#">Link</a>	1	1	50
Cloud Sparks	Automation with Gemini for Google Workspace Essentials	<a href="#">Link</a>	1	1	50
Cloud Sparks	Cybersecurity Essentials in Google Cloud	<a href="#">Link</a>	1	1	50
Cloud Sparks	Drug Discovery Essentials on Google Cloud	<a href="#">Link</a>	1	1	50
Cloud Sparks	Enterprise AI Governance Essentials – Foundations	<a href="#">Link</a>	1	1	50
Cloud Sparks	Enterprise AI Governance Essentials – Optimization	<a href="#">Link</a>	1	1	50
Cloud Sparks	Enterprise AI Governance Essentials for Everyone	<a href="#">Link</a>	1	1	50
Cloud Sparks	Enterprise AI Integration	<a href="#">Link</a>	1	1	50
Cloud Sparks	Essentials of Monitoring Critical Systems	<a href="#">Link</a>	1	1	50
Cloud Sparks	Gemini Code Assist Essentials	<a href="#">Link</a>	1	1	50
Cloud Sparks	Gemini Enterprise Essentials for Business and Power Users	<a href="#">Link</a>	1	1	50
Cloud Sparks	Google AI Integration for Financial Services	<a href="#">Link</a>	1	1	50
Cloud Sparks	Google AI Integration for General Workflows	<a href="#">Link</a>	1	1	50
Cloud Sparks	Google AI Integration for Human Resources	<a href="#">Link</a>	1	1	50
Cloud Sparks	Google AI Integration for Legal	<a href="#">Link</a>	1	1	50
Cloud Sparks	Google AI Integration for Marketing	<a href="#">Link</a>	1	1	50
Cloud Sparks	Google AI Integration for Media and Entertainment	<a href="#">Link</a>	1	1	50
Cloud Sparks	Google AI Integration for Operations	<a href="#">Link</a>	1	1	50

**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.

ILT Catalog	Title	Datasheet	Duration (Days)	ILT Unit Cost	# Students
Cloud Sparks	Google AI Integration for Sales	<a href="#">Link</a>	1	1	50
Cloud Sparks	Google Kubernetes Engine for Developers Essentials	<a href="#">Link</a>	1	1	50
Cloud Sparks	Google Workspace Studio: Automating Collaboration	<a href="#">Link</a>	1	1	50
Cloud Sparks	Identify Agentic AI Use Cases	<a href="#">Link</a>	1	1	50
Cloud Sparks	Industry Use Cases for Generative AI	<a href="#">Link</a>	1	1	50
Cloud Sparks	Introduction to Gemini Enterprise	<a href="#">Link</a>	1	1	50
Cloud Sparks	Introduction to Generative AI for Decision Makers	<a href="#">Link</a>	1	1	50
Cloud Sparks	Model Armor: Securing AI Deployments	<a href="#">Link</a>	1	1	50
Cloud Sparks	Network Security Essentials	<a href="#">Link</a>	1	1	50
Cloud Sparks	Productivity with Gemini for Google Workspace Essentials	<a href="#">Link</a>	1	1	50
Cloud Sparks	Security Command Center Enterprise Essentials	<a href="#">Link</a>	1	1	50
Cloud Sparks	Strategic Leadership for Agentic AI Transformation	<a href="#">Link</a>	1	1	50
Cloud Sparks	Technical AI Governance Essentials - Foundations	<a href="#">Link</a>	1	1	50
Cloud Sparks	Technical AI Governance Essentials - Optimization	<a href="#">Link</a>	1	1	50
Cloud Sparks	Writing Effective Prompts for Generative AI	<a href="#">Link</a>	1	1	50

**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.

# 06 | Scaled ILT

Enable and engage your team(s) at scale with supplemental, live instruction proven to boost course completion rates by 18 times when combined with on-demand learning.

## Terms

---

### Attendance



- Student Capacity: Up to 1,000 participants
- Requests for additional students are subject to Google approval. Google will charge 1 ADD unit (SKU: CP-LEARNING-SVC-ADD) for every 5 additional students per day. See Order Form for Price.



### Standard Daily Training Duration

- 8 hours



### Delivery modality

- Virtual
- Each course from this catalog requires 2 Training Units to schedule
- Cloud Digital Leader and Generative AI Leader, when delivered as a Scaled class, does not include any Foundational Certification Vouchers.
- \*\*Datasheet(s) linked are based on standard course content

## Details

---

ILT Catalog	Title	Datasheet	Duration (Days)	ILT Unit Cost	# Students
Scaled	Cloud Digital Leader**	<a href="#">Link</a>	1	2	1000

**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.

ILT Catalog	Title	Datasheet	Duration (Days)	ILT Unit Cost	# Students
Scaled	Empower Decision Makers with Generative AI	<a href="#">Link</a>	1	2	1000
Scaled	Generative AI Leader**	<a href="#">Link</a>	1	2	1000
Scaled	Getting Started with Google Kubernetes Engine	<a href="#">Link</a>	1	2	1000
Scaled	Getting Started with Terraform for Google Cloud	<a href="#">Link</a>	1	2	1000
Scaled	Google Cloud Fundamentals: Core Infrastructure	<a href="#">Link</a>	1	2	1000
Scaled	Google Workspace with Gemini	<a href="#">Link</a>	1	2	1000
Scaled	Introduction to AI and Machine Learning on Google Cloud	<a href="#">Link</a>	1	2	1000
Scaled	Introduction to Data Analytics on Google Cloud	<a href="#">Link</a>	1	2	1000
Scaled	Introduction to Data Engineering on Google Cloud	<a href="#">Link</a>	1	2	1000

**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.

# 07 | Workforce AI Training - Pilot

Enable and engage your team(s) at scale with supplemental, live instruction proven to boost course completion rates by 18 times when combined with on-demand learning.

## Terms



### Attendance

- Student Capacity: subject to limits of customers own streaming / video conferencing platform
- Google recommends between 500-10,000



### Standard Daily Training Duration

- Up to 2 hours



### Delivery modality

- Virtual
- Scaled deliveries have a standard value of 2 ILT Units per session. A promotional rate of 1 ILT Unit per session is available for the duration of the Pilot program. To qualify for this discount, all training sessions must be delivered by June 30, 2026.
- Note: As a pilot program, deliveries are currently only available in English with selected ATPs providing limited global coverage

## Details

ILT Catalog	Title	Datasheet	Duration (Days)	ILT Unit Cost*	# Students
Workforce Training	Gemini and NotebookLM Pro	<a href="#">Link</a>	1	2-1	Variable
Workforce Training	Gemini Enterprise for Business Users	<a href="#">Link</a>	1	2-1	Variable

**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.

Workforce Training	Google Workspace with Gemini	<a href="#">Link</a>	1	2-1	Variable
--------------------	------------------------------	----------------------	---	-----	----------

# Thank You.



**Note:** Courses, course duration, terms of each Instructor-Led training type, price, language availability and delivery modality are all subject to change.

