



# Google for Education Services Offer Asia Pacific

As a K-12 school or higher education organization based in Hong Kong, Malaysia, Singapore, Thailand, Vietnam you may be eligible to get no cost or low cost support services from GoPomelo when you buy Chrome Education Upgrade or Google Workspace for Education Plus edition.

GoPomelo provides Digital Transformation Services with best-in-class Cloud Solutions across 5 subsidiaries in Thailand, Singapore, Vietnam, Malaysia, and Hong Kong. We offer professional services across Asia Pacific to help customers drive innovation and reduce costs as well as committed to create value for our customers through cloud solutions.

GoPomelo is an authorized provider of Chrome Deployment, Data Analytics, Google Workspace Deployment services in Hong Kong, Malaysia, Singapore, Thailand, Vietnam under the Google for Education Services Offer (GSO) Asia Pacific promotion.

# Program Terms and Conditions GSO credit & Tiers

GSO credits are awarded based on the number of eligible licenses that the customer has purchased. Credits are redeemed with GSO partners for a range of services. All credits must be redeemed by November 30.

Chrome Education Upgrade	Google Workspace Plus	GSO credits
0 50-99	250-999	15
100-199	1000-1999	30
200-499	2000-4999	60
3 500-999	5000-9999	120
4 1000-1999	10000-19999	240
5 2000-4999	20000-49999	360
6 >5000	>50000	720
N 30-499+	n/a	60

### A few steps to get started

1 Complete your purchase

Proof of purchase is required (via invoice or purchase order)

2 Choose from 4 service categories https://edu.google.com/promotional-offers/

> Review the service categories: Chrome Deployment, Google Workspace Deployment, Educator Training, or Data Analytics.

3 Submit your application form.

Select GoPomelo as your preferred service partner, if available. If not, pick from the list of available partners in your area.

Google Workspace for Education Plus goo.gle/gso-ws

Chrome Education Upgrade goo.gle/gso-ceu

Redeem services with GoPomelo.

A Google representative confirms eligibility and GSO credits available via email. Customers work with GoPomelo to develop a service plan. Redeem services by November 30.

### **General Terms**

This Google for Education Services Promotional Offer ("Offer") is offered by Google and subject to these Terms and Conditions. "Google" has the meaning given at <a href="https://cloud.google.com/terms/google-entity.">https://cloud.google.com/terms/google-entity.</a>



#### **General Terms**

The sale and use of Google Workspace for Education Plus and Chrome Education Upgrade ("Eligible Products") are subject to the applicable terms of service between Google and customer ("Product Terms"). Unless stated otherwise herein, words with capital letters under these Terms and Conditions have the same definition as given to them under the Product Terms.

A Google for Education partner ("Service Provider") will deliver a set of approved training and support services ('Services") for customers to receive subject to Customer's purchase of Eligible Products. Services will fall into one of four categories: Educator Training, Chrome Deployment, Google Workspace Deployment, or Data Analytics.

Such Service Provider is fully responsible for the Services. Customers may need to enter into a separate agreement with the Service Provider to receive the Services.

This Offer is valid from January 1 to December 31 each year ("Promotion Period"), while the relevant services are still available. All Services awarded to customers need to be redeemed by November 30.

Google may, at any time and with (5) days written notice to customers or Service Providers,

(i) change these Terms and Conditions, except for material changes; or

(ii) terminate the Offer.

### Eligibility

This offer is available to K-12 schools, Higher Education organizations (or equivalent educational organizations in each respective country) or consortia in Australia, Cambodia, Hong Kong, Korea, India, Indonesia, Malaysia, Mongolia, New Zealand, Pakistan, Philippines, Singapore, Taiwan, Thailand, Vietnam that purchased Google Workspace for Education Plus or Chrome Education Upgrade at the minimum order under these Terms and Conditions within the Promotion Period. Additional markets may be added as necessary.

'Consortia' are defined as entities (Ministries, Boards, Associations, Dioceses, etc.) and may combine member-school orders for joint qualification of services.

This Offer is subject to availability.

Services must be redeemed by November 30 of the same year of the Purchase Date.

Only 1 order of net-new Google Workspace for Education Plus per year per customer is eligible for the Offer.

Only 1 order of Chrome Education Upgrade per year per customer is eligible for the Offer.

An 'order' is defined as the sum of all purchases of an eligible product by the customer during the 60 days before applying during the Promotion Period.

### **Chrome Education Upgrade Qualifications**

### For K-12 or equivalent

A "New Customer" is any K-12 Customer with 30 or fewer Chrome Education Upgrades purchased and/or deployed within their school or organization at the time of their purchase.

A 50-unit minimum order of Chrome Education Upgrades is required for all returning existing Chrome customers (more than 30 previously purchased and/or deployed at the time of purchase).

### For Higher Education

A 50-unit minimum order of Chrome Education Upgrades is required to qualify.

### Google Workspace for Education Plus qualifications

A net-new order of Google Workspace for Education Plus is defined for both K-12 and Higher Education as: a first-time purchase of full-domain Google Workspace for Education Plus licenses.

A minimum order of 250 net-new licences of Google Workspace for Education Plus edition is required to qualify for both K-12 and Higher Education.

Renewals of G Suite Enterprise for Education or Google Workspace for Education Plus subscriptions do not qualify.

Full Domain Licensing requires the purchase of individual licenses for all students/faculty/staff in the school/organization, which may equate to more than the required minimum purchase.

Consortia may only combine member-school first-time purchases of Full Domain Google Workspace for Education Plus licenses.



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### **GoPomelo Menu of Services**

Service Category	Product Focus	Standard Services	Format	GSO credits
ChromeOS Chrome Deployment	Administration Overview & Build Guidance	Virtual Module	15/10	
	Change Management Planning	Virtual Module	15/10	
	Troubleshooting and Support (1hr)	Virtual Module	15/10	
	Whiteglove / ZTE Services	Package	100/70	
	App Modernisation Options with Google - Strategy Consultation	Consultation	60/40	
Data Analytics Google Workspace Workspace Deployment		Fundamentals - Reports, Audit, Data Exports	Workshop	30/20
	Workspace	Plus - Analytics & Insights, BigQuery, Security	Workshop	30/20
	Advanced Admin Security	Virtual Module	15/10	
	Administration Overview	Virtual Module	15/10	
	Endpoint Management Roll-Out Planning	Virtual Module	15/10	
	Roll-Out Planning Workshop	Virtual Module	15/10	
	Admin Training L1	Deep Dive	40/30	
		Admin Training L2	Deep Dive	40/30
		Health Check & Annual Maintenance	Consultation	60/30
	Deployment Design, Prep & Kick-Start	Consultation	60/40	