

# Getting Started with Native Ads

Better experiences for users, better performance for advertisers

A “native ad” is a paid advertisement that fits the look, feel and function of a publisher’s content. It assimilates seamlessly into the design so that it feels like it belongs on the page or in the app.

## Improved user experience

Ads that blend with and complement the user’s content experience are less likely to feel disruptive.



## Enhanced storytelling canvas

Flexible, component-based ads allow you to tell a captivating brand story that incorporates different screens and different types of publisher content.



## Ideal for mobile

Native ads work well on every device, especially on mobile, where they align naturally with mobile-optimized content layouts.



Users are more than **2x** as likely to click on a native ad than a traditional banner.<sup>1</sup>

<sup>1</sup> Google Display & Video 360 Internal Data April 2017

# Native ads in Google Display & Video 360

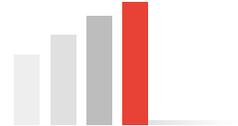
Programmatic native allows brands to reach ideal audiences with relevant, engaging native ads – efficiently and at scale.

## Four benefits of native ads

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### Precise audiences

Advertisers can customize native ads based on their understanding of user interests and intent, and they can use precise delivery to reach the right audience.



### Scalable

Display & Video 360 gives advertisers access to hundreds of billions of native impressions each month across web and app inventory, including premium publishers.<sup>1</sup>



### Easy to build

Advertisers simply upload their assets and align them with the right audiences. Then publishers render the components to create beautiful, unified ad experiences.



### Efficient

Select advertisers have seen up to a 2x increase in operational efficiency when consolidating their native ads with other campaigns in Display & Video 360.<sup>2</sup>



#### Integrated digital strategy

#### Break down silos

Run native campaigns alongside standard display, video, and other campaigns to understand how they work together to drive your brand's goals.

#### Measure and optimize

Measure and optimize campaigns for all environments and formats to understand what messages resonate best for different audiences on different devices.

<sup>1</sup> Display & Video 360 Internal Data April 2017

<sup>2</sup> Saudi Telecom Display & Video 360 case study, 2017

# Make native ads in Display & Video 360 work for you

Display & Video 360's flexible, component-based solution brings beautiful, immersive native experiences to audiences for all screens and publishers, at scale.

## Three native ad formats in Display & Video 360



### Content ads

Engage your audience with simple-to-build ads that fit with the organic site and app content.



### App install ads

Inspire action and increase installs on mobile apps and mobile web.



### Video

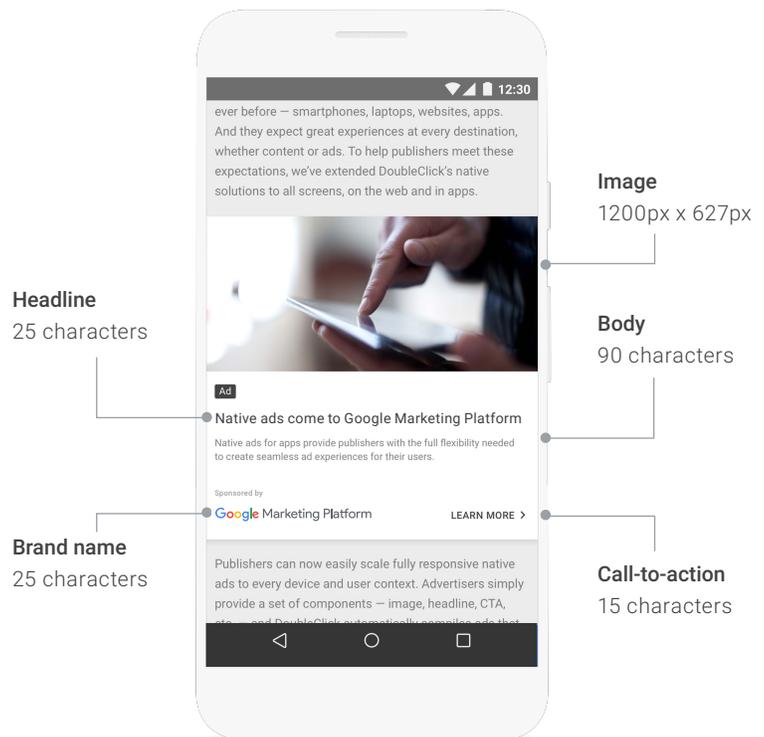
Capture attention with video ads that mirror the look, feel, and context of the page.

## Do

- ✓ Use beautiful, high-resolution photographic images
- ✓ Guide users to rich editorial content on relevant landing pages
- ✓ Offer publishers as many assets as possible for the largest reach

## Don't

- ✗ Use images with too much text
- ✗ Use banner-ad creative
- ✗ Use text that reads like sales copy with offers or too many product names



Explore what's possible with native ads using our interactive native demo tool at [nativeads.withgoogle.com](https://nativeads.withgoogle.com)