Measuring Success in a Multi-Device World: Webinar Resources

Quick Tips



HOLISTIC MEASUREMENT

- · Develop a comprehensive measurement plan that cuts across silos
- Ensure that your measurement tools capture the full customer journey



FULL CREDIT MEASUREMENT

- Look at industry benchmarks to set the context for your own performance
- Explore attribution and test how your channels perform



ACTIVE MEASUREMENT

- Integrate your data and measurement systems
- Have a plan for your data: set hypotheses, test them, and take action



Resources



HOLISTIC MEASUREMENT

Measurement plan:

- 1. Determine business objectives
- 2. Define your strategy & tactics
- 3. Identify key stakeholders
- 4. Categorize channels & segments
- 5. Set holistic KPIs

Key Links

Google Analytics Goals
Ecommerce
Universal Analytics
Multi-Channel Funnels
Social Reports
Mobile / App Analytics



FULL CREDIT MEASUREMENT

Key Links

<u>Customer Journey to Online Purchase</u> (benchmarking tool)

<u>Multi-Channel Funnels</u>

<u>Attribution Modeling</u>

<u>Search Funnels</u>

<u>Attribution Webinar Series</u> (blog post)



ACTIVE MEASUREMENT

Key Links

Content Experiments
AdWords / Google Analytics account linking
Advertising Reports
Google Tag Manager
DoubleClick Digital Marketing

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