



## Solutions for Higher Education

Bring out the best in your students, researchers and staff with innovative solutions from Google Cloud. Our higher education solutions meet your unique needs: they integrate with your existing infrastructure and are available through our predictable pricing model.



### Student Success Services

Attract and retain your current students and the next generation

- **Reimagine enrollment and admissions management.** Enable intelligent admission processing and optimize financial aid distribution to achieve your target recruiting goals around tuition revenue, academic performance, and diversity.
- Maximize academic outcomes and student retention with an **AI-powered tutor or virtual agents for 24/7 personalized support** in more than 120 languages.
- Break down silos and get actionable **insights from your teaching and learning data** by pulling insights from data across your LMS, SIS and LTI systems. Take advantage of Google's smart analytics and AI to predict academic performance and intervene to prevent drop-outs.
- **Ensure student safety and campus health** with contact tracing, vaccine distribution, digital immunization credential management, and isolation services. Empower your teams with self-service real-time analytics to make data-driven decisions at anytime.

#### Michigan State University

Enrollment increase by over 20% and generated +\$5M in additional net tuition revenue in the first year of launch

#### University of Minnesota Rochester

Building NXT GEN MED on Student Success Services to reimagine the education of future healthcare leaders.

#### Strategic Education

24/7 virtual agents handles +93% of live chat volume, suggests learning paths, handles enrollment operations



### Infrastructure Modernization

Optimize operations and ensure the best experience for remote working and hybrid learning

- **Improve collaboration**, streamline instruction, and **keep your learning environment secure** with Google Workspace for Education.
- **Automate business processes without coding** with AppSheet. Improve your TCO from IT Operations with **fully-managed hybrid cloud services**. Avoid vendor lock-in & licensing fees.
- **Reduce costs, increase agility, and foster innovation** by modernizing and migrating your mainframe applications, virtual desktop instances and other legacy systems.



*The relationship with Google Cloud is a key step in Georgetown's strategy to continuously modernize its information technology infrastructure to support the evolving needs of our students, faculty and researchers.*

**Judd Nicholson**

Vice President & CIO



#### Manhattan College

Migrated Banner and Data Warehouse to Google Cloud to manage them more effectively at a fraction of the cost

#### Brown University

Uses Google Workspace for Education to maximize collaboration and assure secure information sharing yielding lower IT cost

#### Georgetown University

Migrated Central IT and HPC infrastructure to Google Cloud and save \$xM/year in TCO



## High Performance Computing (HPC)

Accelerate time to insight, reduce cost of reproducibility, and integrate easily with schedulers

- **Cut the queues** by gaining dynamic access to storage, computing and machine learning services. Leverage pre-emptible VMs with a fixed 80% discount for vCPUs and up to 50% off for GPUs and TPUs.
- **Integrate with the most common schedulers** for research like Slurm, PBS, HTCondor, GridEngine. Use Google Kubernetes Engine (GKE) for **fully-managed containerization**.
- Provision a **“HPC-in-a-box”** environment with CloudyCluster for a user-friendly implementation that provides the power of Google Cloud with simplicity.

### Clemson University

Dynamically bursts 2.1 million Pre-emptible vCPUs to process 210TB of video within 8 hours for climate research

### Rubin Observatory

First ever cloud-based data facility processing 500 petabytes of data to unlock greater insights of the universe

### Broad Institute

Replaced its in-house genome sequence analysis with GCP to process data +400% faster



## Life Science Research

Drive breakthroughs and attract top research talent

- Use Cloud Healthcare APIs to accelerate your healthcare solution development with **fully managed, enterprise-scale, HL7® FHIR®, HL7® v2, and DICOM® APIs**.
- Leverage the Healthcare Natural Language API to **derive insights from medical text** and the Life Sciences API to **process bioinformatics data** with low total cost.
- Protect your healthcare data while meeting industry-specific security compliance requirements.
- **Ingest, store, and aggregate all types of healthcare data in its original format**. Leverage Cloud Healthcare API's NLP to **de-identify your data** for analytics and AI applications.
- Build your next-generation **Clinical Data Warehouse (CDW)** with us to accelerate processing times and save costs.
- Use **Real-World Insights (RWI)** to accelerate drug development and clinical trials. RWI extends the FDA's existing open source platform with enhanced security and interoperability with Google Cloud.
- Google Cloud is part of the **NIH STRIDES, NSF CloundBank** and **NSF MSI programs**



*The combination of genotype information and health data enables genetic discoveries that improve our understanding of disease mechanisms, creating medical breakthroughs.*

**Mari Kaunisto**

Communication Director & Geneticist



### Colorado University

Migrated CDW to GCP to process +6 million records daily 93% faster than their previous Oracle DW at a fraction of cost

### Emory University

Process ICU healthcare data in real-time to predict the onset of sepsis up to 12 hours prior to clinical recognition

### UNC Health

Used RWI to go from protocol design to study launch in less than 2 months



## Security and Professional Services

- **Automate security and data governance** to ensure guard rails and monitoring mapped to compliance requirements (HIPAA, FedRAMP, NIST 800-53, NIST CSF, GDPR, PCI DSS). Security alerts, audit events and logs are integrated with your existing SIEMs (Splunk, Sumo Logic, Elastic Search, etc).
- **Automate research sandbox provisioning** to provide maximum control and governance granularity for data ingestion, processing, and sharing with internal and external collaborators.
- Enrich your logs with VirusTotal and **investigate Petabytes of data for real-time threats and compliance risks** in a easy and **cost-effective** manner via **Chronicle**.

