Game Launch Checklist

Give your game a head start to drive installs and revenue growth with these launch tips and best practices

01 Release your game with confidence

- Ramp-up your campaign faster: Integrate the Google Analytics for Firebase (GA4F) SDK to automatically capture user events and define custom events for player segmentation and campaign optimization
- Improve game quality: Use Firebase Crashlytics to prioritize and fix stability issues faster
- Troubleshoot before launch: Run an open test on Google Play to gather private feedback from a wider audience without risking public ratings
- Scale pre-launch early: Promote games in open testing through App campaigns in Google Ads

02 Acquire users at scale

- Capture early player interest: Start taking pre-registrations in the Play Store at least 3 weeks before launch
- Accelerate pre-launch sign ups: Use App Campaigns for Pre-Registration to get a rush of installs at launch from pre-registered users, and get a headstart on building your golden cohort to drive more engagement and revenue
- Scale with GA4F bidding: Powered by the GA4F SDK, Google Analytics conversions provide rich data for App campaigns’ machine learning algorithm to reduce cold start and improve performance
- Acquire high user volume at launch: Use App campaigns for install or Maximize conversions bidding to drive the highest volume of new users in the first 2 weeks. Use Target Cost Per Action (CPA) bidding to drive deeper actions like purchases in the next 4 weeks

03 Grow revenue easily & consistently

- Increase performance with tROAS bidding: Unlock features like Target Return On Ad Spend (tROAS) bidding via the GA4F SDK to optimize to revenue earned from ads or in-app purchases
- Expand to new markets: Prioritize markets for launch expansion based on competitor presence, CPI and revenue potential. Localize creatives and refresh them every 4-6 weeks to keep your campaign performance strong.
- Create valuable audience segments for engagement: Use predictive audiences in Google Analytics to give you insight into which segments of users are likely to churn or purchase so you can optimize your monetization and LTV strategy

For more information on Google’s launch solutions and gaming products, please see our resources at Google for Games.