Game Launch Checklist

Give your game a head start to drive installs and revenue growth with these launch tips and best practices



Release your game with confidence

- Ramp-up your campaign faster: Integrate the Google Analytics for Firebase (GA4F) SDK to automatically capture user events and define custom events for player segmentation and campaign optimization
- ☐ Improve game quality: Use Firebase Crashlytics to prioritize and fix stability issues faster
- ☐ Troubleshoot before launch: Run an open test on Google Play to gather private feedback from a wider audience without risking public ratings
- □ Scale pre-launch early: <u>Promote games in open testing through App campaigns</u> in Google Ads

02

Acquire users at scale

- Capture early player interest: Start taking pre-registrations in the Play Store at least 3 weeks before launch
- Accelerate pre-launch sign ups: Use <u>App Campaigns for Pre-Registration</u> to get a rush of installs at launch from pre-registered users, and get a headstart on building your golden cohort to drive more engagement and revenue
- Scale with GA4F bidding: Powered by the GA4F SDK, Google Analytics conversions provide rich data for App campaigns' machine learning algorithm to reduce cold start and improve performance
- Acquire high user volume at launch: Use App campaigns for install or Maximize conversions bidding to drive the highest volume of new users in the first 2 weeks. Use Target Cost Per Action (CPA) bidding to drive deeper actions like purchases in the next 4 weeks

03

Grow revenue easily & consistently

- ☐ Increase performance with tROAS bidding: Unlock features like <u>Target Return On Ad Spend (tROAS)</u>
 bidding via the GA4F SDK to optimize to revenue earned from ads or in-app purchases
- **Expand to new markets:** Prioritize markets for launch expansion based on competitor presence, CPI and revenue potential. Localize creatives and refresh them every 4-6 weeks to keep your campaign performance strong.
- ☐ Create valuable audience segments for engagement: Use <u>predictive audiences</u> in Google Analytics to give you insight into which segments of users are likely to churn or purchase so you can optimize your monetization and LTV strategy